

ELIGIBLE INCENTIVES PAYABLE TO GDS BPMs ON DEPARTMENTAL AND IPPB			
POSB			
Sl.No	Scheme Details	Description	Incentive Details
1	SB	Net Accretion excluding deposits made in the month of March but including withdrawals of March of not less than Rs.500/-	1%
2	TD	1 Yr TD Deposit	0.5%
		2 Yr / 3 Yr TD Deposit	1.0%
		5 Yr TD Deposit	2.0%
3	SAS Agency (BPMs are eligible to get SAS Agency as per Rule 3(a) of SAS, 1959 vide Dte Lr.No.107-01/2020-SB dated 20.01.2021)	MIS / NSC / KVP	0.5%
		1 Yr / 2 Yr / 3 Yr / 5 Yr TD Deposit	0.5%
PM Schemes			
Sl.No	Scheme	Details	Incentive
4	PMSBY	Per successful registration	0.50 Paise
5	PMJJBY	Per successful registration	Rs.20/-
6	APY	Per successful registration	Rs.30/-
MAILS			
Sl.No	Scheme	Details	Incentive
1	Speed Post	Booking	0.50 Paise per Article
		Delivery	0.50 Paise per Article

PLI			
For first Year Incentive (i.e, for first 12 Months) - PLI			
Sl.No	Policy Type	POLICY PAYING TERM	INCENTIVE STRUCTURE
1	FOR EA, WLA,CWLA,YS AND CHILDREN POLICY	Up to and equal to 15 years	4 % of first year premium
		More than 15 years but less than or equal to 25 years	10 % of first year premium
		More than 25 years	20 % of first year premium
2	FOR AEA (MONEY BACK) POLICY	less than or equal to 15 years	5 % of first year premium
		More than 25 years	7 % of first year premium

For Renewal Year Incentive (i.e, after 12 Months) - PLI			
Sl.No	Policy Type	POLICY PAYING TERM	INCENTIVE STRUCTURE
1	For All types of policies		1% of Renewal Premium

RPLI			
For first Year Incentive (i.e, for first 12 Months) - RPLI			
Sl.No	Policy Type	POLICY PAYING TERM	INCENTIVE STRUCTURE
1	For all types of policies		10% of first year premium

For Renewal Year Incentive (i.e, after 12 Months) - RPLI			
Sl.No	Policy Type	POLICY PAYING TERM	INCENTIVE STRUCTURE
1	For all types of policies		2.5% of renewal premium

IPPB			
Sl.No	Product	Product Description	Incentive (in Rs.)
1	Premium Khata	SB Account without Aadhaar Seeding	26.00
2		SB Account with only Aadhaar Seeding	33.90
3		SB Account with Aadhaar Seeding and VDC	48.43
4		CA With Instalation of UPI QR and 2 trans within 30 Days	48.43
5	CELC	Per transaction	11.01
6	AEPS	Tran amount 3000 and above	3.90
7	DSB	DoorStep Banking Services	5.20
8	DLC	Digital Life Certificate	15.42
9	GI	Motor Insurance- Avg premium amount 5000	195.00
10		Health Insurance- Avg Pemium amount 8000	312.00
11		Nivabupa Policy - 755 / Aditya Birla - 749	25.00
12		Nivabupa Policy - 555 / Aditya Birla - 549	18.00
13		Tata - 520	17.00
14		Bajaj - 396	13.00
15		GAG Policy - 258	8.50
16		PMJJBY	JUN, JUL, AUG- Total Permium- 436
17	SEP, OCT, NOV- Total Premium- 242		7.03
18	DEC, JAN, FEB Total Prmium- 228		4.69
19	MAR, APR, MAY Total Premium- 118		2.34
20	DMT(Domestic Money Transfer)	Tran amount 10000	21.32
21	GPG(Guaranteed Pension Group)	10 Lakhs customer	4264.00